

 **hentons**
corporate finance

Project Los Angeles

**Industrial Products -
adhesives and abrasives**

A unique opportunity has arisen to
acquire an industrial products
company

Project Los Angeles

Company overview

Established over 30 years ago, the Company has built up a strong and well-established customer base.

Since incorporation the Company has consistently performed well and has grown steadily to a turnover of c£4 million.

The Company has developed a strong reputation within its sector as a professional, reliable service provider, utilising a highly experienced workforce of around 20 employees.

The Company is a provider of industrial tapes, adhesives and abrasives, and operates from its 10,000 sqft industrial warehousing unit.

Customer base

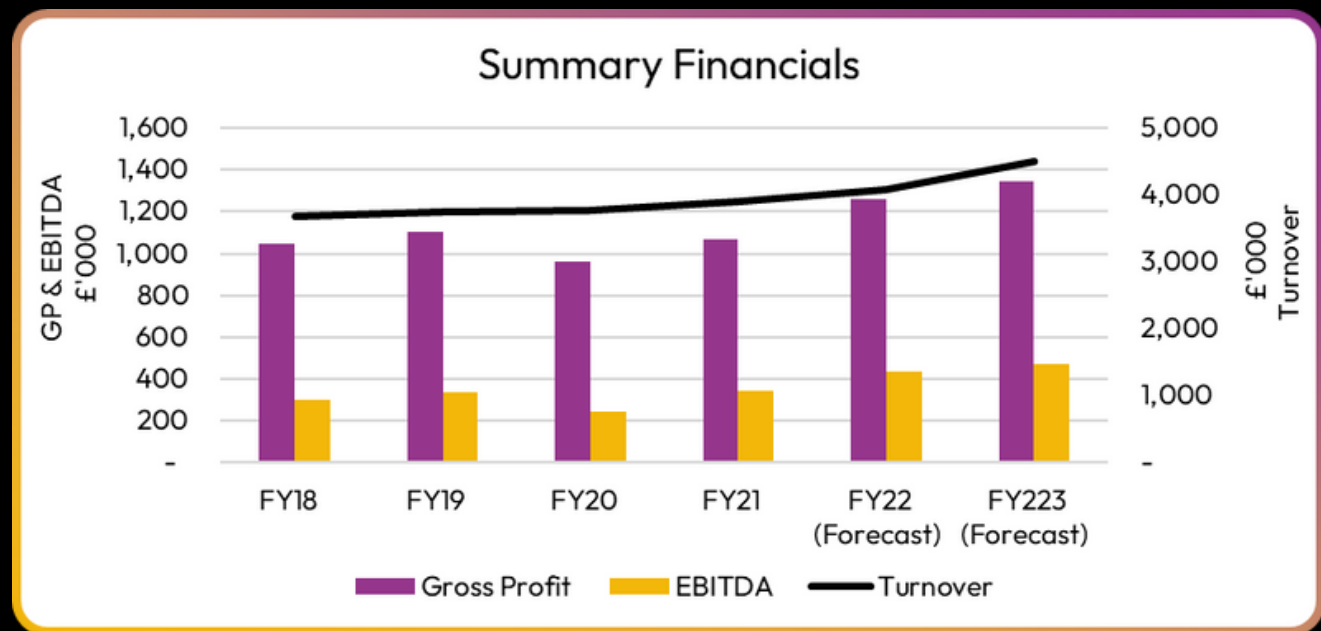
The Company has a range of loyal repeating customers with additional one-off customers.

Location

The Company is based in Northern England but operates nationwide.

Financials

The historical results of the Company have demonstrated robust revenues and profits. The website currently drives c55% of sales and is a significant growth area. As such, sales are forecast to increase by 10% from FY22 to FY23.



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Products

The Company supplies the following products:

- Industrial tapes
- Adhesives
- Packaging products
- Abrasives

Opportunity for acquirer

There are numerous areas that the vendors feel could be exploited by a new owner:

- Leverage the established reputation of the Company,
- Continue developing advertising to drive additional website sales, targeting nationwide customers,
- Expand the capacity of the Company with additional products.

Possible acquirer

We feel the Company would be a great fit for a range of potential acquirers, such as:

- An existing business in the sector who is looking to expand their portfolio,
- A trade buyer in a complimentary sector who is looking to expand their portfolio in the industrial products sector,
- A private investor who is seeking a profitable business to invest in,
- VC looking to enter into the industrial products market working with a strong management team.

Reason for sale

The vendors have now reached a stage where they are looking to enjoy their free time and pursue other interests outside the Company.

They are happy to offer a suitable handover period to any acquirer to ensure that the heritage, legacy and quality is preserved.

For further information and for an NDA to be sent, please contact Alex or Matt as follows:

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